# **OUR RESULTS**









# **Minority Professional Network**

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www.mpndiversityjobs.com www.mpnsite.com



# MPN Training & Speaking Solutions

Proven diversity solutions, resources and results since 1998

# OUR SOLUTIONS

- Recruiting & Job Posting
- Training & Development
- Marketing Solutions
- Branding & Advertising
- Consulting Solutions
- Event Planning & Promotions
- Supplier Diversity
- Technology





## **About MPN**

Minority Professional Network (MPN) is a proven diversity recruiting, training, corporate event planning, consulting solutions, digital advertising, and ecampaign and social media marketing firm.

Launched in 1998, our network encompasses interactive web portals, social media networks and epublications that continuously serve millions of progressive users, subscribers, followers and partners based in all U.S. states and 50+ other countries.

We have a proven track record of performance and results in support of 1000+ clients and partners, including Fortune 500 corporations, government agencies (federal, state, local), non-profits, medium and small businesses, and major colleges/universities.

# **Our Speakers & Trainers**

- Our executives, internal staff and training partners
- Decades of knowledge and relevant experience
- ☐ Training, education, facilitation and public speaking
- Experienced, talented and engaging speakers
- ☐ Past audiences encompassed dozens to hundreds
- ☐ Corporate executives, managers and associates
- Entrepreneurs and professional organizations
- Business resource networks, students and others
- Custom or existing training courses, workshops, seminars, presentations, and speaking topics.

#### **Featured Client Profile**

## U.S. DEPARTMENT OF STATE

- Continuous client relationship since 2003
- Workplace diversity consulting and solutions
- Turnkey event planning since 2005
- Video/graphical online recruiting campaigns
- Social media and e-Campaign marketing
- Millions of "active" and "passive" candidates
- 35 events produced in 25+ U.S. cities
- 12,500+ live event attendees
- Contract negotiation, logistics and planning
- Automated online candidate registration
- Interactive client tracking/reporting system
- Database and application design and support

# **Select Clients & Partners**

AARP PNC Bank ACLU Port Authority NY/NJ American Cancer Society Pratt & Whitney Bernard Hodes Prudential Cabela's Raytheon **CBRE** Sears **CBS** Corporation State Farm CIA State of Maryland City of Portland State of Oregon Comcast Target

Cox Communications

**Emory University FADV** 

Family Dollar United Way

FBI **FDIC** 

Federal Reserve Bank

Findly

Harvard University The Home Depot

Johnson Controls

JWT

MetLife Merck

Moody's

PricewaterhouseCoopers

Travelers Insurance Turner

United Tech. Corp. (UTC)

University of Illinois

University of Nevada at Reno University of Rhode Island

USDA

U.S. Homeland Security U.S. Department of Energy Internal Revenue Service U.S. Department of State U.S. Securities & Exchange

Valmont

Verizon Wireless

Walmart WellPoint

# **Sample Training Topics**

Past training and speaking modules included, but are not limited to, the topics/themes below.

## **Leadership & Development**

- ☐ Effective Feedback: Real-time, Direct & Goal Oriented
- Fostering Growth and Retaining Top Talent
- Effective Communication in a Changing Workplace
- Real Talk: Conversations on Race & Culture
- Empathy & Servant Leadership in the Workplace
- How to be A Corporate Politician
- □ And Others ...

## **Diversity/Supplier Diversity**

- What is Diversity? Why is it Necessary?
- ☐ The Values & Benefits of Diversity & Inclusion
- ☐ Understanding, Valuing and Respecting Cultural & Ethnic Differences
- ☐ Examining the Business Case for Diversity
- Developing and Cultivating a Highly Diverse Culture and Work Environment
- Expectations and Dynamics of an Effective Diversity and Inclusion Program
- Definition, Key Advantages & Benefits of Supplier **Diversity Business Development**

# **Training Categories**

- Business & Strategy
- Career Development
- Coaching
- □ Culture / Ethnicity
- □ Diversity
- **Event Services**
- Entrepreneurship
- ☐ IT / e-Commerce

- Leadership
- Marketing/Branding
- Management Networking
- Professional Development
- Motivation / Inspiration
- Supplier Diversity
- Wealth / Economics

# **Request a Custom Ouote**

Our training courses are tailored to meet the specific needs, learning objectives, requirements, class sizes, and budgetary constraints of each client. Only a subset of our available training themes/topics are reflected in this brochure.

Please call 888-676-6389 or email

Support@MPNdiversityjobs.com to discuss your specific requirements, timing and goals, and to receive a custom cost proposal.